

IASB Unaudited Consolidated Revenues
Year ended June 30, 2009

Revenues	\$	Percent of Total Sales
Membership Dues	1,229,480	11.9%
Advertising	9,060	0.1%
Publications Forms & Materials	206,608	2.0%
Convention & Conferences	647,068	6.3%
Professional Services	549,909	5.3%
Consulting Services	97,000	0.9%
Risk Management & Insurance	402,740	3.9%
Sponsorships		
Sponsorship-ISCAP	233,110	
Sponsorship-ISJIT	314,913	
Sponsorship-IJUMP	172,227	
Sponsorship-ISTC Telecommunications Service	433	
Sponsorship-QZAB	4,220	
Sponsorship-Playgrounds	3,116	
Sponsorship-Supt Search	4,373	
Sponsorship-Bus Routing Program-Edulog	5,556	
Sponsorship-Budgeting Decision Points Video	2,500	
Total Sponsorships	740,447	7.2%
Software Licenses	150,000	1.5%
Administrative Services		
Admin Fees-ISCAP	175,828	
Admin Fees-ISJIT	268,821	
Admin Fees-IJUMP	56,316	
Admin Fees-ECap Check Recovery Program	788	
Admin Fees-GASB Program	258,250	
Admin Fees-Playgrounds National	2,122	
Admin Fees-PaySchools	564,683	
Admin Fees-ICAT Construction Program	57,238	
Admin Fees-Equipment & Srvs Directory	775	
Admin Fees-IPTA	3,500	
Admin Fees-Board Docs	10,200	
Admin Fees-Give2Schools	12,388	
Admin Fees-Employee Background Program	238,667	
Admin Fees-ISEBA	911,704	
Admin Fees-IDATP	317,479	
Admin Fees-PaySchools National	675,404	
Total Administrative Services	3,554,161	34.4%
Grants		
Federal Lighthouse Grant	203,964	
Federal Skills Iowa Technology Grant	1,900,083	\$1,527k drew 9/2008, \$116k in 12/2008, rest in 2009
State Skills Iowa Technology Grant	500,000	\$425k drew 7/2008, \$75k in 12/2008
Total Grants	2,604,047	25.2%
Contributions	-	
Rental Income	152,709	1.5%
Total Revenues	10,343,229	100.0%